

# Middle Market

## **Overview**

Risk is everywhere but with the right guide, so is opportunity.

Arch Insurance Risk Engineers (AIRE) go beyond traditional risk control, delivering expert insights that help brokers and their clients stay one step ahead. From property to auto, liability to workers compensation, we help you anticipate, adapt, and act so risk never gets in the way of progress.

# **Risk and Analysis**

AIRE conducts comprehensive risk assessments through the following analyses:

- Hazard Analysis: help identify potential hazards or exposures to help minimize property damage, customer and employee injuries and business interruption
- Risk Analysis: based on industry standards and regulatory requirements, we evaluate the level of risk each business faces, providing you with a clear understanding of where improvements are necessary through recommendations
- Loss Analysis: comprehensive loss analysis looking at trends and developing strategies to help prevent recurrence

## **Customized Solutions**

Our team collaborates with you to develop a comprehensive risk control plan, tailored specifically to address the unique risks and challenges you may face. AIRE specialized services include:

#### **Property**

- Fire protection system adequacy
- Fire Protection System planning
- Business Continuity Planning
- Special hazards
- Sprinkler Impairment Programs
- Hot work Programs
- Preventative Maintenance Programs
- Security Risks: We evaluate the physical security of your property, from surveillance systems to access control, ensuring your assets remain protected from unauthorized entry, theft, or vandalism.

## **General Liability**

- Life Safety/Emergency Preparedness
- Security
- Incident Reporting and Investigation
- Slip Fall Prevention
- Risk Transfer
- Customer/Guest Safety

### **Workers Compensation**

- General Safety Programs
- Walking Surfaces (slip/falls)
- Ergonomics
- Material Handling
- Machine Safety Guarding/ Lock Out Tag Out
- Accident Investigation
- Return to work
- Industrial Hygiene services

### **Commercial Auto**

- Fleet Safety Management
- **Driver Selection**
- **DOT Review**
- Telematics
- Driver Training Programs

We strive to mitigate losses through proactive risk management practices.

## **Key Contacts**

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Having the right partner changes everything

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