



Middle Market Excess

Overview

In the middle market, risk is constant, but the right partner turns uncertainty into clarity. At Arch, we do more than provide excess coverage; we equip you with the insight and tailored solutions needed to guide your clients with confidence. Our Middle Market Excess solutions offer up to \$35M limits (ventilated), helping to close gaps, manage long-tail exposures and protect what matters most. With Arch by your side, you don't just mitigate risk, you empower growth.

The Arch Difference

Exceptional Customer Experience

Specialized Expertise and Dedicated Services

Solution Focused Underwriting

Product Offerings

- A/B umbrella form
- Lead excess form
- Follow-form excess form

Target Industries

- Financial Institutions
- Healthcare
- Hospitality
- Manufacturing
- Private Equity
- Technology and Telecommunications
- Real Estate

Customer Profile

- U.S. based middle market clients, typically with \$10M to \$1B annual revenues

Distribution

- Preferred retail brokers

Smart brokers work with Arch, delivering reliable insurance solutions with a responsive team that empowers you to serve your clients with certainty.



Middle Market Excess



Aligned teams. One clear path. Our Retail Excess and Middle Market specialists work as one to deliver a smooth, coordinated experience that empowers you and your customers.

Arch Experience in Action

- Fanatical responsiveness to protect what matters most to our customers
- Listening with purpose, staying agile and proactive to meet evolving needs
- Relentless pursuit for the best possible solutions
- Clear, constructive communication that sets shared expectations
- Partnerships built on transparency, follow-through and trust



National Contact

Kevin Whitehead

SVP, Middle Market Excess

T: 347 277 9273

kwhitehead@archinsurance.com

Regional Contacts

Anna Mitchell

VP, Middle Market Excess, Northeast

T: 424 290 6991

amitchell@archinsurance.com

Shawn Hart

VP, Middle Market Excess, South

T: 404 682 3636

shart@archinsurance.com

James Wilder

VP, Middle Market Excess, West

T: 424 506 1749

jwilder@archinsurance.com

Nancy Dzik

VP, Middle Market Excess, Midwest

T: 424 506 1863

ndzik@archinsurance.com

Distribution Contact

Andrew Baron

SVP, Head of Middle Market Distribution

T: 443 845 7923

abaron@archinsurance.com

The Arch Difference



Specialized
Expertise



Responsiveness



Consistency



Tailored
Customer Needs



Relationship
Oriented

Having the right partner
changes everything

Middle Market Commercial and Entertainment products are offered through Arch Underwriters Inc. acting on behalf of Fireman's Fund Insurance Company and subsidiaries and reinsured by Arch Insurance Company.

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