Arch | Insurance



Middle Market Excess

Overview

In the middle market, risk is constant, but the right partner turns uncertainty into clarity. At Arch, we do more than provide excess coverage; we equip you with the insight and tailored solutions needed to guide your clients with confidence. Our Middle Market Excess solutions offer up to $35M limits (ventilated), helping to close gaps, manage long-tail exposures and protect what matters most. With Arch by your side, you don't just mitigate risk, you empower growth.

The Arch Difference

Industry-Led Specialization

Solution-Focused Underwriting

Ease of Doing Business – Speed and Service

Product Offerings

- A/B umbrella form
- Lead excess form
- Follow-form excess form

Target Industries

- Financial Institutions
- Healthcare
- Hospitality
- Manufacturing
- Private Equity
- Technology and Telecommunications
- Real Estate

Customer Profile

- U.S. based middle market clients, typically with $10M to $1B annual revenues

Distribution

- Preferred retail brokers

Coverage Highlights

- Admitted, mid-excess placements

Smart brokers work with Arch, delivering reliable insurance solutions with a responsive team that empowers you to serve your clients with certainty.



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Aligned teams. One clear path. Our Retail Excess and Middle Market specialists work as one to deliver a smooth, coordinated experience that empowers you and your customers.

Arch Experience in Action

- Fanatical responsiveness to protect what matters most to our customers
- Listening with purpose, staying agile and proactive to meet evolving needs
- Relentless pursuit for the best possible solutions
- Clear, constructive communication that sets shared expectations
- Partnerships built on transparency, follow-through and trust



National Contact

Anthony Bonfa
CUO, Middle Market Excess
T: 617 416 6849
abonfa@archinsurance.com

Regional Contacts

Anna Mitchell
VP, Middle Market Excess, Northeast
T: 424 290 6991
amitchell@archinsurance.com

Shawn Hart
VP, Middle Market Excess, South
T: 404 682 3636
shart@archinsurance.com

James Wilder
VP, Middle Market Excess, West
T: 424 506 1749
jwilder@archinsurance.com

Nancy Dzik
VP, Middle Market Excess, Midwest
T: 424 506 1863
ndzik@archinsurance.com

Distribution Contact

Andrew Baron
SVP, Head of Middle Market Distribution
T: 443 845 7923
abaron@archinsurance.com

The Arch Difference

- Specialized Expertise
- Responsiveness
- Consistency
- Tailored Customer Needs
- Relationship Oriented

Having the right partner changes everything

Insurance coverage is underwritten by one or more member companies of Arch Insurance Group in North America, which consists of (1) Arch Insurance Company (a Missouri corporation, NAIC #11150) with admitted assets of $14.16 billion, total liabilities of $10.71 billion and surplus to policyholders of $3.45 billion; (2) Arch Specialty Insurance Company (a Missouri corporation, NAIC #21199) with assets of $994.63 million, total liabilities of $665.69 million and surplus to policyholders of $328.94 million; (3) Arch Property Casualty Insurance Company (formerly Arch Excess & Surplus Company; a Missouri corporation, NAIC #10946) with admitted assets of $208.23 million, total liabilities of $1.93 million and surplus to policyholders of $206.3 million; (4) Arch Indemnity Insurance Company (a Missouri corporation, NAIC #30830) with admitted assets of $399.74 million, total liabilities of $235.15 million and surplus to policyholders of $164.59 million; and (5) Arch Wilsure Insurance Company (formerly Watford Insurance Company; a Missouri company, NAIC #25585) with admitted assets of $29.4 million, total liabilities of $3.61 million and surplus to policyholders of $25.79 million. All figures are as shown in each entity's respective Quarterly Statement for the quarter ended June 30, 2026. Products may be offered by licensed independent producers acting on behalf of Arch Insurance Company (a Missouri corporation, NAIC #11150).

Coverage may be offered by Arch Underwriters Inc. (AUI). AUI (dba HCRA Insurance Services in California, CA License #0M67874) is an insurance agency, acting on behalf of (1) Fireman's Fund Insurance Company (an Illinois corporation, NAIC #21873); (2) American Automobile Insurance Company (a Missouri corporation, NAIC #21849); (3) Chicago Insurance Company (an Illinois corporation, NAIC #22810); (4) National Surety Corporation (an Illinois corporation, NAIC #21881); and (5) Interstate Fire and Casualty Company (an Illinois corporation, NAIC #22829). AUI is licensed as a property casualty insurance agency in all jurisdictions in which it offers insurance products.

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