

# Middle Market Solutions

## Overview

In the middle market, risk is constant, but the right partner turns uncertainty into clarity. At Arch, we do more than provide coverage; we equip you with the insight and tailored solutions needed to guide your clients with confidence. Arch Middle Market Solutions strives to be your first call for property and casualty (P&C) solutions with our comprehensive, customized and convenient approach to insuring middle market risks.

### The Arch Difference

Exceptional Customer Experience

Specialized Expertise and Dedicated Services

Solution Focused Underwriting

### Target Industries

- Financial Institutions
- Healthcare
- Hospitality
- Manufacturing
- Private Equity
- Technology and Telecommunications
- Real Estate

### Customer Profile

- U.S. based middle market clients, typically with \$10M to \$1B annual revenues

### Distribution

- Preferred retail brokers

**Smart brokers work with Arch, delivering reliable insurance solutions with a responsive team that empowers you to serve your clients with certainty.**



# Middle Market Solutions



Aligned teams. One clear path. Our Middle Market Solutions team works as one to deliver a smooth, coordinated experience that empowers you and your customers. Our offer supports a broad range of middle market business classes nationwide, providing essential protection through flexible coverage options.

## Arch Experience in Action

- Fanatical responsiveness to protect what matters most to our customers
- Listening with purpose, staying agile and proactive to meet evolving needs
- Relentless pursuit for the best possible solutions
- Clear, constructive communication that sets shared expectations
- Partnerships built on transparency, follow-through and trust



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## The Arch Difference



Specialized  
Expertise



Responsiveness



Consistency



Tailored  
Customer Needs



Relationship  
Oriented

Having the right partner  
changes everything

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