

Small Commercial and Lower Middle Market

Overview

At Arch, Small Commercial and Lower Middle Market is purpose-built to meet the evolving needs of small businesses across a wide range of industries through a combination of underwriting expertise, innovation, and broker-first service. Our Small Commercial and Lower Middle Market insurance solutions empower business owners to focus on growth and success with the confidence that their operations, employees, and assets are well-protected.

The Arch Difference

Exceptional Customer Experience

Specialized Expertise and Dedicated Services

Solution Focused Underwriting

Target Industries

- Commercial Real Estate
 - Retail
 - Office
- Financial Services
- Hotels
 - Resorts
 - Boutique
 - Business class
- Professional Services
 - Architects
 - Engineers
 - Lawyers
- Restaurants
 - Family Style
 - Fine dining
- Technology

Distribution

- Select Small Commercial and Lower Middle Market retailers, wholesalers and program administrators nationwide

Customer Profile

- Gross written premium below \$50K
- Less than 50 employees
- Less than \$50M in revenue

Product Offerings

- Businessowners Policy
- Commercial Auto
- Crime
- Cyber
- General Liability
- Inland Marine
- Package
- Property
- Supported Excess
- Workers' Compensation

Limits Offered

- Property limits available up to \$25M
- General Liability limits up to \$2M/\$4M
- Excess Limits up to \$5M
- Property deductibles starting at \$500

Arch Experience in Action

- Fanatical responsiveness to protect what matters most to our customers
- Listening with purpose, staying agile and proactive to meet evolving needs
- Relentless pursuit for the best possible solutions
- Clear, constructive communication that sets shared expectations
- Partnerships built on transparency, follow-through and trust



National Contacts

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The Arch Difference



Responsiveness



Collaboration



Limited Distribution



Broad Array of Solutions



Tailored Customer Needs

Having the right partner changes everything

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