

Middle Market Solutions

Private Equity

Overview

Arch Middle Market Solutions provides a comprehensive, customized and convenient approach to insuring private equity (PE) firms and PE-backed companies. We offer multi-line P&C products and differentiate ourselves through a team of dedicated Private Equity underwriters who prioritize long-term, holistic relationships with qualified accounts.

The Arch Difference

Exceptional Customer Experience

Specialized Expertise and Dedicated Services

Solution Focused Underwriting

Target Industries

- Financial and business services
- Healthcare
- Hospitality
- Commercial real estate
- Manufacturing
- Retail
- Service
- Technology, telecommunications and media
- Wholesale and distribution

Customer Profile

- U.S. based middle market clients, typically with \$10M to \$1B annual revenues

Distribution

- Preferred retail brokers

Specialized Expertise

- Dedicated underwriting teams focused on Private Equity firms and portfolio companies
- Arch Insurance Risk Engineers (AIRE) team provides resources and services from professionals with extensive PE experience
- Claim account managers and liaisons for qualifying accounts, responsible for account management, service and oversight

Smart brokers work with Arch, delivering reliable insurance solutions with a responsive team that empowers you to serve your clients with certainty.

Aligned teams. One clear path. Our Middle Market Solutions team works as one to deliver a smooth, coordinated experience that empowers you and your customers. Our offer supports a broad range of middle market business classes nationwide, providing essential protection through flexible coverage options.

Arch Experience in Action

- Fanatical responsiveness to protect what matters most to our customers
- Listening with purpose, staying agile and proactive to meet evolving needs
- Relentless pursuit for the best possible solutions
- Clear, constructive communication that sets shared expectations
- Partnerships built on transparency, follow-through and trust

National Contact

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The Arch Difference



Specialized
Expertise



Responsiveness



Consistency



Tailored
Customer Needs



Relationship
Oriented

Having the right partner
changes everything

Middle Market Commercial and Entertainment products may be offered through Arch Underwriters Inc. (AUI) acting on behalf of Fireman's Fund Insurance Company and subsidiaries and reinsured by Arch Insurance Company, or directly by Arch Insurance Company.

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